



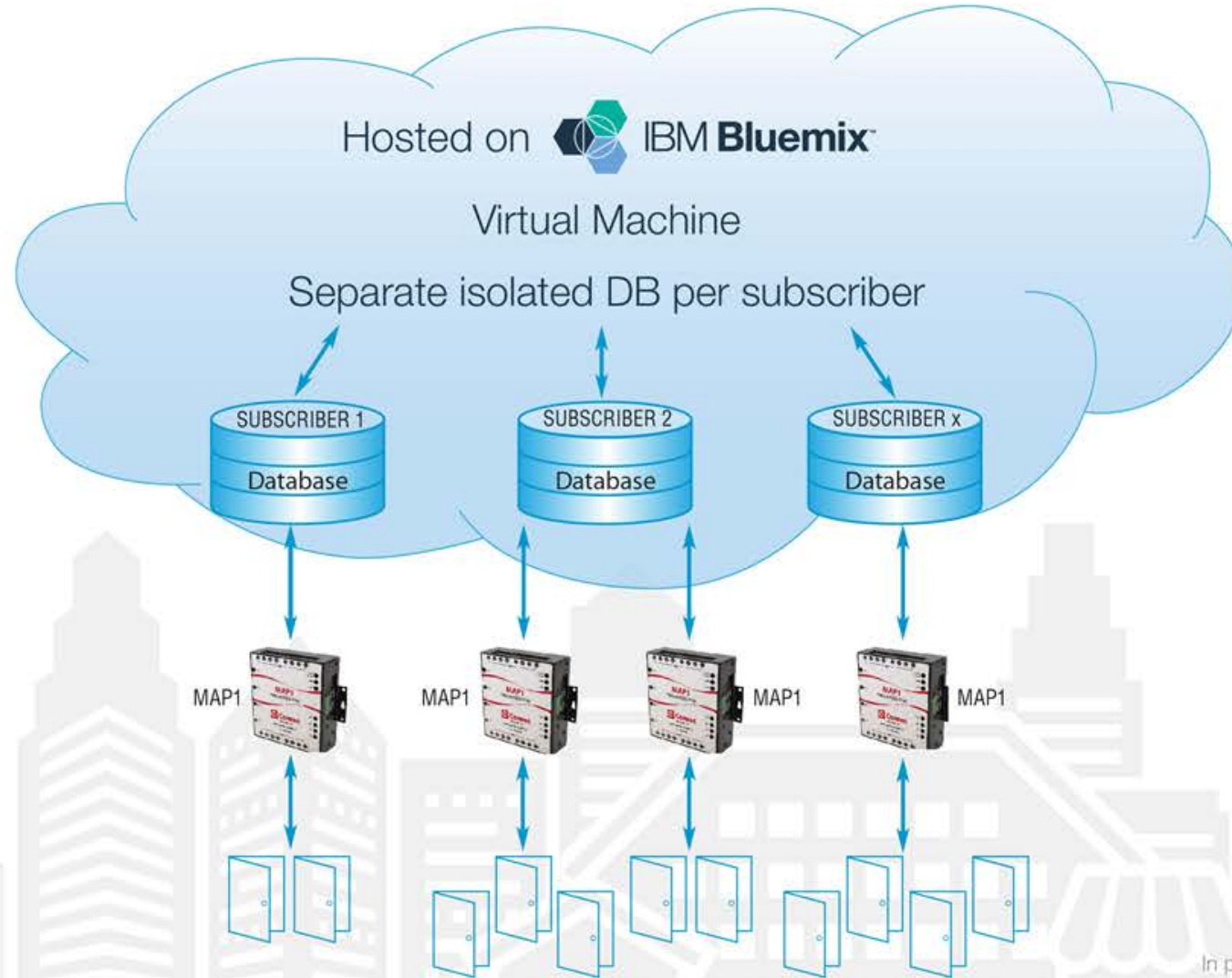
Access Control as a Service

No more... servers, software, IP configuration, manual backup, firewall compromises





Access Control as a Service





Access Control as a Service

BENEFITS TO INSTALLERS

- Better profit on hardware and installation, plus recurring subscription revenue
- As systems grow, your revenue grows whether add-ons are done by you or others
- No software to install
- No static panel IPs to assign
- No firewall port forwarding to configure
- MAP1 controller can be provisioned for 2 or 4 readers – pay only for what you need
- Support your clients from anywhere you have an internet connection, even your smartphone



Access Control as a Service

BENEFITS TO SUBSCRIBERS

- No software to buy or install
- No server hardware needed
- No static IP addresses to assign
- No port forwarding or other firewall compromises
- No IT support costs - initially or ongoing
- Manage your system from anywhere using a browser
- Cloud Lock software is always the latest version
- Hosted by IBM Bluemix™ for reliability and security
- Your data is automatically backed up
- Subscription based – pay only for what you use
- Capacity of 100,000 users and 1024 readers





Access Control as a Service

SUBSCRIPTION FEES

- Subscription fees are billed on a per reader basis with a minimum of 2 readers
- Readers over 10 are subject to a large discount to encourage users to grow their systems
- There are no additional charges based on the number of cardholders



Access Control as a Service

RECURRING REVENUE

- As a Cloud Lock Partner, every time you set up a new Cloud Lock system, it is automatically assigned to your account
- As systems grow, your recurring revenue increases whether or not you supplied and installed the add-on equipment
- You are charged a monthly fee for the Cloud Lock hosting resources used by your accounts
- You determine what to charge your accounts for the hosting resources they use and may wish to bundle it with other fees such as a service and maintenance agreement



Access Control as a Service

SELLING OF CLOUD LOCK PARTNER ACCOUNTS

Should a Cloud Lock Partner cease to operate their business or no longer meet the requirements to maintain their status as a Cloud Lock Partner, they can sell their assigned Subscriptions to an existing or new Cloud Lock Partner at a price to be determined solely by themselves. A small administration fee applies for processing these transfers.





Access Control as a Service

IBM® DATA CENTER TOUR

Watch the IBM® cloud data center tour here:

<https://youtu.be/Y9W7z5xAEeY>

CLOUD LOCK DEMO

You can try Cloud Lock here: <https://cloudlock.cansec.com/>

Subscriber: cansec

User name: admin

Password: 123456

Enjoy!

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